



Recruitment Committee Report January 11, 2021

Our efforts to expand our international membership by attracting leading mediators from countries outside our typical membership area continues to yield positive results. Through the outreach we commenced in the summer of 2020, IAM is now on the radar of mediators in various countries and I have had the pleasure of speaking with a number of these individuals, many of whom have expressed interest in learning more about IAM and potentially pursuing nomination.

The virtual conferences are an excellent and easy way for potential candidates to experience the value of what membership in IAM can offer without having to incur the time and expense of long-distance travel. While we all value the opportunity to meet in person, the video conferences have proven to be able to successfully convey the opportunity to learn from each other about the practice of mediation and it provides a platform to display the quality of our membership and our leadership in the field. I have been told as much by more than one of these candidates.

Our October conference was attended by 11 mediators from 8 countries that we originally identified using the Who's Who Legal mediator listings. Richard and I have since followed up with those attendees and this has generated promising candidates in Portugal, Austria, The Netherlands, Greece, Turkey, Italy, Croatia, Kenya, Germany, and Australia. Two of these candidates are to be considered at this Board meeting; Zoe Giannopoulou (Greece) and Alessandro Bruni (Italy). There will be others to be considered at our next Board meeting.

The progress that has been made so far on this recruitment effort is very encouraging especially having started this during a pandemic year. This recruitment effort is a long-term project and I expect we will continue to see new international members over the course of the coming year.

Jeff Hand
Recruitment Chair