



(Please read Membership Criteria and on pages four and five before completing this application)

1. **Sponsor:**
2. **Co-sponsor:**
3. **Nominee Information** Include the following: Name, Firm, Address, City, State/Province
Zip/Postal, Country; Phone/Fax, and email
4. **Description of Nominee's Practice** (include information regarding the market in which the Nominee practices, eg., whether courts mandate mediation and how frequently mediation is utilized in that market)
5. Please attach the Nominee's current curriculum vitae, including mediation certifications, training, speaking, writing, teaching and training.
6. **IAM Conference Attendance**
Please list the place and date of all IAM Conferences (live or virtual) attended by the Nominee:
7. **IAM Members Known.** Please identify any IAM members the Nominee knows

8. Mediation Experience

a. How many years has the Nominee served as mediator for compensation in commercial disputes? ____

b. How many days has the Nominee served as a mediator for compensation in commercial disputes?

i. In the past 12 months _____

ii. In the past 3 years _____

iii. in the Nominee's career _____

(Commercial disputes do not include residential landlord/tenant or dissolution of marriage matters. A day is at least 4-6 hours or more, including preparation time.)

c. Please attach a description of any other mediation-related experience that the Nominee considers to be relevant to this nomination for membership (eg., mediation training, teaching, presiding over settlement conferences as a judge or magistrate, etc.).

9. References

Please list three references whom the Sponsors have contacted and submit summaries of each reference's comments along with this form. References should be counsel, parties, or party representatives with whom the Nominee has worked in a mediation session in the past year.

Name/Address/Phone/Email

Name/Address/Phone/Email

Name/Address/Phone/Email

10. Background

Has the Nominee ever been convicted of or are charges pending regarding a violation of any criminal law (other than minor traffic offenses), ethical, code of conduct, or disciplinary rules of any state government or provincial agency, bar association or private or public professional entity? _____

If yes, please explain status and/or resolution in an attachment.

Nominee Affirmation

The undersigned Nominee affirms and verifies that he or she has read and understands the information provided herein, and that the information is true and complete to the best of his or her knowledge, information and belief. Nominee also confirms that he or she understands this submission does not create any obligation on the part of the International Academy of Mediators to admit me as a member. If granted, membership is subject to the conditions of the IAM By-laws and Constitution, including but not limited to dues and conference attendance requirements.

Nominee's Signature/Date

Sponsors' Affirmations

We the undersigned sponsor and co-sponsor of this Nomination, affirm that based on our personal knowledge and review of at least three professional references, the Nominee meets all the qualifications for membership in the IAM and accordingly, we are pleased to nominate _____ to become a Fellow/Distinguished Fellow (circle one) of the IAM immediately upon approval of this Nomination by the Board of Governors. (Please attach any additional comments regarding this Nomination that you believe will be helpful to the Board in reviewing the Nomination)

Sponsor's Signature/Date

Co-sponsor's Signature/Date

From: Rob Daisley rob@daisleymediation.com
Subject: Re: Lisa Rau Nomination Package
Date: April 9, 2021 at 10:45 AM
To: Ben Picker BPicker@STRADLEY.COM
Cc: Jeff A. Hand jhand@ilslaw.ca, Steve Paul steve@swpaul.com, Richard Rejino richard@iamed.org



Thanks so much, Ben, for providing additional detail about a terrific candidate, and for recruiting her to IAM where we fully expect she will be a valued contributor for many years to come.

Given that the issue of “mediation equivalent” experience while serving as a judge arises on occasion, I thought it might be helpful for future reference to list the “tests” that were so helpful in Lisa’s case:

- 1) Mediation Test - identifying with specificity the type of work, and skills involved, while serving as a judicial mediator, including, the critical distinction between presiding over settlement conferences as the trial judge and assisting other judges with attempting to mediate their cases
- 2) Market Test - checking references carefully to ascertain the nature of the judicial experience (in Lisa’s case, her references confirmed that they admired her mediation skills and work since before she entered private practice and that they have in effect been “clients” for many years)
- 3) Test of Time - some period of time in private practice (say 12 to 18 months) provides a measure of the continuity of the mediation practice (in Lisa’s case, her practice took off right from the start because she already had built up a mediator reputation while still on the bench).

On Apr 8, 2021, at 10:22 AM, Picker, Bennett <BPicker@STRADLEY.COM> wrote:

Jeff, thanks for your reply. The only thing I forgot to mention is Lisa is a very collaborative person who will fit right in. I know you will enjoy getting to know her.

Regards, Ben

Sent from my iPhone

On Apr 8, 2021, at 10:45 AM, Jeffrey Hand <jhand@ilslaw.ca> wrote:

Hi Ben

Thanks very much for your comments. Much appreciated.

Lisa sounds like she will be a great addition to IAM. I look forward to meeting her.... when we can meet again!

Take care,

Jeff



Innovative Legal Solutions LLP

Jeffrey A. Hand*

Partner

*Law Corporation

Phone: (604) 449-3830 | Fax: (604) 669-2990 |

www.ilslaw.ca

Suite 530 - 625 Howe Street, Vancouver, BC V6C
2T6

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On Apr 8, 2021, at 5:16 AM, Steve Paul <steve@swpaul.com> wrote:

Ben,

Thank you for this endorsement of Lisa - her reputation and dedication both while on the bench and now as a full time mediator looks stellar, as does her commitment to being a leader.

Best - Steve

Steven Paul, Esq.

Paul Mediation

310.442.7600

Steve@swpaul.com

www.paulmediation.com

Case manager: Sonia Patel Dalton, sonia@swpaul.com

Distinguished Fellow and Board of Governors - International Academy of Mediators

NOTICE: This e-mail transmission, and materials attached to it, may contain confidential information that is legally privileged.

On Apr 8, 2021, at 5:53 AM, Picker, Bennett <BPicker@STRADLEY.COM> wrote:

Hi Jeff and Steve, I am writing at Rob's suggestion to supplement his comments about Lisa Rau.

I have been a full time mediator for well over 30 years. Because I helped develop mediation in my part of the world (was one of two in Phila when I started and wrote the ABA's first book on mediation practice fir business disputes) I have had well over 100

persons turn to me for advice on developing a mediation practice over the years.

I can say than none impressed me more than Lisa Rau. Unlike most judges, Lisa understood that resolving disputes are as much about the people and the problem as the positions attorneys want to argue in court.

Lisa's was and continues to be passionate about the process and committed to learning as much as she could in a very short period of time. Advanced courses at Pepperdine, education and training at CPR and the ABA are just a few of the venues Lisa turned to. In the past year and a half she has given many lectures and programs including the one major mediation program in Phila each year which she chaired this year.

Lisa is now considered among the best in our region (now populated with over 500 part and full time mediators). Her schedule is completely full and she plays to great reviews.

Lisa's consummate desire to learn more continues as she now writes, lectures, and continues to learn. Her passion for the process continues and she has attended most of the IAM's virtual programs this past year.

I should add that she was one of THE outstanding trial judges in our region for many years. But unlike most judges she "gets it" when it comes to mediation. A few of her high profile mediations made the national news. And, again, Lisa was doing mediations , not just settlement conferences.

If we have Lisa join as a fellow I predict she will become not only an active member but a future leader.

I would be pleased to answer any questions you may have.

Warm regards, Ben

Sent from my iPhone

On Apr 7, 2021, at 10:02 PM, Rob Daisley <rob@daisleymediation.com> wrote:

External Email - Think Before You Click

Hello Jeff and Steve:

I am attaching Lisa Rau's Nomination package, complete with references. I am her sponsor and Ben Picker is her co-sponsor.

I have been discussing this Nomination with Lisa for over 6 months now. In brief, Lisa was a judge in the Pennsylvania state court system for about 20 years. Her role evolved from regular trial judge, to "team leader" with responsibility for trial assignments to essentially full-time mediator. As Lisa put it in one discussion with me, she decided to leave the bench to become a full-time mediator because that is what she was doing anyway, just working for the state instead of her own private practice.

The question with Lisa's Nomination is not whether she is an elite mediator (she clearly is), but to what extent we can give her credit for her experience while mediating as a judge. She explained in an addendum to her Nomination form the distinction between what she did as the "go to" judge mediator in her court and pretrial settlement

what she did as the go to judge mediator in her court and pretrial settlement conferences in the cases she presided over as trial judge. As importantly, she now has been in private practice for a year and a half and her success in developing a very busy practice with clients who worked with her both before and after she left the bench (see Paul Troy's reference in particular) confirms that she indeed was a mediator in judicial garb rather than a judge talking settlement for several years prior to starting her private practice.

But for the number of years she has been in private practice, Lisa would be a Distinguished Fellow. Under the current metrics, which of course I hope will go away soon, I nominate Lisa as a Fellow. Please let us know what you all think.

Best,

Rob

ps to Ben - Please add your comments to mine since you probably know Lisa even better than I.

<IAM Application Addendum for Lisa Rau.pdf>

<Lisa Rau Nomination Package Final.pdf>

IAM Application Addendum

Mediation Experience

c. Please attach a description of any other mediation-related experience that the Nominee considers to be relevant to this nomination for membership (eg., mediation training, teaching, presiding over settlement conferences as a judge or magistrate, etc.).

During the over 18 years that I served as a judge from 2001-2019, I became fascinated with mediating cases to resolution rather than seeing counsel and their clients gamble by going to trial. This interest was not because I disliked trials. I enjoyed the drama of trials and presided in just over a thousand trials. However, I came to see mediation as the superior method of dispute resolution as compared to having stranger jurors decide the parties' dispute. Parties saved money, time, stress and were more satisfied when they resolved the case with the help of a skilled mediator or judge and their counsel. Because of my interest in mediation, while still serving as a judge, I took 220 hours of coursework in mediation at both the National Judicial College, where I earned a professional certificate in Dispute Resolution Trial Skills, and at the Center for Understanding in Conflict. Three of the courses satisfied the requirements for state certification.

My best training though came with actually mediating cases to resolution. The cases I mediated were not cases where I was the assigned trial judge. Philadelphia is one of the highest volume state trial courts in the country being a preferred venue for many plaintiffs' attorneys with mass tort or other complex cases. To avoid a backlog, Philadelphia's Court focuses on pretrial resolution. I was selected to serve as a Team Leader based in part for my skill in getting cases resolved. For 5 years as Team Leader, I supervised a team of judges and managed trial and motion assignment of all major civil jury trials filed in a single year (inventory rose to 7,200 cases at its peak). One of the key roles of Team Leader was to preside over all pretrial conferences for all cases going to trial. These conferences inevitably became settlement conferences and consumed 75% of my time over that 5-year period. I did not conduct settlement conferences as judges typically do by exerting pressure and other means to get parties to "cave." Instead, I used my mediation training to work with lawyers and their clients to mediate cases to resolution. Before long, I gained a reputation as "the settlement judge." Lawyers with cases on other teams and judicial leadership enlisted me to resolve some of the most complex and entrenched cases. The mediation style I used was very similar to what I use now in my private mediation practice. Mediation companies recruited me to leave the bench to join their team of mediators. My final assignment as judge was solely to mediate the complex cases that would require lengthy trials because the Court was so backlogged. During my years as a trial judge and Team Leader, I mediated and facilitated resolutions in hundreds of major civil cases. Because of my passion for mediation, I chose to leave the bench early in order to pursue mediation full time. I have not been disappointed with that decision.



JUDGE LISA M. RAU (Ret.)

30 South 15th Street, 15th Floor, Philadelphia, PA 19102; (215) 816-3100
JudgeRau@ResonateMediation.com; website: ResonateMediation.com

EXPERIENCE

Founder, Mediator & Arbitrator, Resonate Mediation & Arbitration, LLC (December 2019-present)
Mediates and arbitrates complex civil cases including construction, products liability, employment, defamation, insurance, professional liability, personal injury, commercial, aviation, civil rights, dram shop, motor vehicle, assault and battery, contracts, property damage, and mass torts. Launched remote private jury trial service. Developed expertise in remote video-conferenced proceedings during COVID-19 pandemic.

Judge, Court of Common Pleas of Commonwealth of Pennsylvania, Philadelphia (2001-2019)

Appointed July 2001; Elected November 2001; Retained November 2011.

Team Leader, Civil Division, November 2013-April 2018.

As state court trial judge, presided in just over 1000 trials.

As Team Leader, supervised team of judges and managed trial and motion assignment of all major civil jury trials filed in a single year (up to 7,200 cases), presided over weekly discovery court, motions, pretrial conferences and settlement conferences. Mediated hundreds of resolutions in major civil cases.

Faculty, National Judicial College, Reno, Nevada (2007-2019)

Taught evidence and advanced evidence to judges nationwide & from other countries.

Partner, Kairys, Rudovsky, Epstein, Messing & Rau (1995-2001; partner 1997-2001)

Litigated complex class action and employment cases, mostly in federal court. Also, represented executives negotiating employment separation agreements and other disputes.

Attorney, Public Interest Law Center of Philadelphia (PILCOP) (1987-1995)

Represented clients in employment and other civil rights cases, especially class actions and individual cases of importance to the public.

Instructor in Civil Practice

Temple Law School, Adjunct Lecturer (2019) (Trial Advocacy – Civil)

University of Pennsylvania Law School, Adjunct Lecturer (1998) (Problem Solving)

Villanova Law School, Adjunct Lecturer (1995) (Civil Pre-Trial Practice)

Frequent Continuing Legal Education Instructor for attorneys (1994-present)

United States Peace Corps Volunteer, Khon Kaen, Thailand (1982-1984)

EDUCATION

National Judicial College, MA in judicial studies; GPA 4.0 (2019); Thesis: “The Philadelphia Experiment in Civil Case Management–Journey From Disaster to Model Court”

Stanford University Law School, J.D. (1987)

Associate Editor, Stanford Law Review

Colgate University, B.A., Psychology (high honors) *magna cum laude*, Phi Beta Kappa (1981)

ADR PANELS

AAA: Employment Mediation & Arbitration Panel; Settlement Judge & Special Master

NADN: Pennsylvania Chapter of National Academy of Distinguished Neutrals

CPR: Employment Disputes Panel-Northeast, Health Care and Life Sciences Panel, Judicial Panel, Product Liability Panel, Philadelphia ADR Panel

ADR TRAINING

AAA, Multi-Party, Multi-Faceted Dispute Resolution: The Online Experience (>15 hours) (2021)

AAA, Arbitration Fundamentals and Best Practices (2021)



ADR TRAINING (cont.)

Straus Institute, Pepperdine University, Mediating the Litigated Case (40 hours) (2020)
Center for Understanding in Conflict(>100 hours of mediation training)(2016, 2018, 2019)
National Judicial College
Professional Cert. in Dispute Resolution Trial Skills (120 hours) (2013)
Mediation (40-hour course for certification as mediator) (2013)
Professional Cert. in Judicial Development & Gen. Juris. Trial Skills (120 hours) (2009)
ABA, IAM, AAA various trainings in mediation and arbitration (2020)

PROFESSIONAL AND COMMUNITY SERVICE

Online Courtroom Project (OCP), Advisory Task Force Member (June 2020-present)
National group of experts developing best practices for online court proceedings, including jury trials, using technology and other innovations.

ABA Section of Dispute Resolution (2020-present)

Pennsylvania Bar Association (2020-present)
Committees: Alternative Dispute Resolution, Professional Liability, Appellate Advocacy, Federal Practice, Quality of Life Balance

Philadelphia Bar Association Leadership

Civil Section 2019 Bar Star Award
Civil Section Executive Committee (2018-present)
Member, Civil Litigation Section (2005-present)
Civil Gideon and Access to Justice Task Force (2018-present)

Court of Common Pleas

Judicial Fellowship Program—Founded and oversaw program that placed >300 recent law graduates in volunteer service for judges who provided legal training, experience and mentoring; majority of fellows secured paid employment prior to their departure (2010-2019)

MENTOR—Co-founder of reentry court that linked volunteer citizen mentors with recently convicted criminal defendants to reduce recidivism; participants attended court educational programs, status listings and met with mentors; successful participants received a reduction in the length of their court supervision; successfully reduced recidivism rate (2013-2017)

Landlord Tenant Liaison Committee and Landlord Tenant Appellate Mediation Program (LTAMP) — Established committee to improve Court procedures and enhance access for self-represented and low-income litigants; facilitated creation of Court mediation program for appeals using volunteer lawyer mediators that significantly reduced number of appeals (2007-2010)

Civil Rules Committee (2003-2019)
Judicial Education Committee (2001-2015) Co-Chair (2006-2009)
National Center for State Courts Civil Study Review Committee, Philadelphia Court of Common Pleas (December 2004-2005)

American College of Business Court Judges (2008-2011); Education Committee

Temple Inn of Court (2005-2008) (2007 National Outstanding Program Award)

Community Service

Advancing Civics Education, Instructor, Phila. Public High Schools (2018, 2008)
Philadelphia Volunteers for the Indigent, Board of Directors (2008-2013)

PRESENTATIONS:

"Entering the New Norm of Virtual Hearings," Massachusetts Academy of Trial Lawyers Meeting, Zoom, February 19, 2021.

"Mindful Practice of Law," Villanova Law School, Villanova, PA, January 24, 2021 (mandatory professional development for law students).

"Practical Tips for Judicial and Attorney Trial Planning," Moderator, NITA and the Online Courtroom Project's Summit "COVID, the Court, and the Future of the Jury Trial," Remote Webinar (1800 participants) (November 20, 2020).

"ADR in the Time of COVID," Moderator, PBI Business Lawyers Institute, Remote Webinar, November 18, 2020 (CLE for lawyers).

"How E-trials are Changing the Practice of Law," International Legal Technology Association's Annual Conference, Remote Webinar, August 28, 2020.

"Tips on Conducting Mediation and Arbitration Remotely: The Future of ADR in the Pandemic World and Beyond," Philadelphia Bar Association's ADR Committee, Remote Webinar, August 26, 2020 (CLE for lawyers).

"Mindfulness in the Practice of Law," Guest Speaker for Mindful Lawyering: Techniques for Effective Counseling, Negotiation and Advocacy, Temple Law School, April 7, 2020.

"Mindfulness, an Effective Trial Tool: How to Escape Automatic Reactivity and Obtain Peak Performance at Trial," Philadelphia Bar Association, Philadelphia, August 28, 2019 (CLE for lawyers).

"Wild World of Jury Selection," Philadelphia Bar Association, Philadelphia, August 8, 2019 (CLE for lawyers).

"Everything You Need to Know About Pretrial Practice in Philadelphia," Pennsylvania Bar Institute, Wanamaker Building, Philadelphia, PA, April 30, 2019 (CLE for lawyers).

"Settlement Negotiations," Pennsylvania Mid-Annual Conference of State Trial Judges, Omni William Penn, Pittsburgh, PA, February 22, 2019 (CJE for judges).

"Mindful Practice of Law," Villanova Law School, Villanova, PA, February 7, 2019 (mandatory professional development for law students).

"Wild World of Jury Selection," Philadelphia Bar Association's Bench Bar Conference, Atlantic City, NJ, October 12, 2018 (CLE for lawyers).

"Medical Malpractice: Current Issues and a View from the Bench," Pennsylvania Bar Institute, Philadelphia, PA, August 8, 2018 (CLE for lawyers).

"Insight from a Judge: Applying the Pennsylvania and Local Rules of Civil Court Procedure to Your Case" and "Civil Court Judge Pet-Peeves You Need to Know," NBI, Wyndham Hotel, Philadelphia, PA, April 25, 2018 (CLE for lawyers).

"Choosing Your Audience Wisely: Jury Selection in State and Federal Court," Pennsylvania Bar

Association Civil Litigation Retreat, Skytop Lodge, PA, April 13, 2018 (CLE for lawyers).

"Mindful Meditation and the Practice of Law," Temple Law School's Mindfulness in the Law Society, Philadelphia, PA, March 27, 2018.

"Mindful Meditation and the Practice of Law," Villanova Law School, Villanova, PA, March 1, 2018 (mandatory professional development for third year law students).

"Success with Summary Judgment Motions," Pennsylvania Bar Institute, Philadelphia, PA, December 14, 2017 (CLE for lawyers).

"What Civil Court Judges Want You to Know," National Business Institute, Philadelphia, PA, December 1, 2017 (CLE for lawyers).

"Courtroom Strategies For Ruling on Evidence," Administrative Office of Pennsylvania Courts, Lafayette Hill, PA, October 5, 2017. (CJE for judges).

"Discovery" and "Major Jury Program," Civil Practice and Procedure in the Philadelphia Court of Common Pleas, Wanamaker Building, Philadelphia, PA, June 21, 2017. (CLE for lawyers).

"Unique Insights from Respected Team Leaders," The Dispute Resolution Institute's Annual Personal Injury Potpourri, Convention Center, Philadelphia, PA, April 6, 2017.

"Mindful Meditation and the Practice of Law," Panel Presentation, Drexel Law School Mindfulness Day, Philadelphia, PA, April 6, 2017.

"Insights from the Philadelphia Civil Court of Common Pleas Judges," Pennsylvania Bar Institute, Wanamaker Building, Philadelphia, PA, December 2, 2016. (CLE for lawyers).

"View from the Bench, Including Insights on the Economic Loss Rule and Contractual Limitations," American Conference Institute, Union League, Philadelphia, PA, December 1, 2016. (CLE for lawyers).

"Civil Court Judicial Forum," National Business Institute, Courtyard Marriott, Philadelphia, PA, October 21, 2016 (CLE for lawyers).

"Mindful Meditation and the Practice of Law," University of Pennsylvania Law School, Address to Incoming LLM Students, Philadelphia, PA, August 3, 2016.

"The Dos and Don'ts of Civil Motion Practice," City of Philadelphia Law Department's Annual CLE, Philadelphia Convention Center, Philadelphia, PA, July 15, 2016 (CLE for lawyers).

"The Judicial Fellowship Program," Pennsylvania Association of Defense Counsel's Annual Meeting, North Hills Country Club, North Hills, PA, June 7, 2016 (CLE for lawyers).

"Practical Ways of Increasing your Success at Pretrial & Settlement Conferences," Personal Injury Practicum, The Dispute Resolution Institute, Philadelphia, PA, October 22, 2015 (CLE for lawyers).

"Oral Argument Fisher v. University of Texas," (sat on panel with Judge Marjorie Rendell and Justice Michael Eakin), 10th Constitutional Law Conclave, PBI, Philadelphia, PA, October 19, 2015

(CLE for lawyers).

“Judicial Roundtable,” Medical Malpractice Update, PBI, Philadelphia, PA, November 19, 2014 (CLE for lawyers).

“Practical Suggestions and Ethics for Preparing and Arguing Non-Discovery Motions,” Personal Injury Practicum, Philadelphia Convention Center, Philadelphia, PA, November 6, 2014 (CLE for lawyers).

“Motion/Discovery Court Practice – The Good, The Bad and The Ugly,” Philadelphia Bar Association Bench Bar Conference, Atlantic City, NJ, October 18, 2014. (CLE for lawyers).

“View from the Bench: Renowned Federal and State Judges Will Tell You What Works and What Doesn’t in Their Courtrooms”, Obstetric Malpractice Claims, American Conference Institute, June 26, 2014, Union League, Philadelphia, PA.

“Judicial Fellowship Program,” Keynote Speaker of Annual Dinner for the Young Lawyers’ Division of the Philadelphia Bar Association, Rittenhouse Hotel, Philadelphia, PA, February 26, 2013.

“Advanced Evidence,” National Judicial College, Faculty Presenter to Judges from Colorado, Denver, CO, November 8-9, 2012. (CLE for judges).

“Evidence”, General Jurisdiction, National Judicial College, Faculty Presenter to Judges from throughout the United States, Reno, NV, April 30-May 1, 2012. (4-day CLE for judges and credit for judges pursuing master’s degree).

“What’s It Worth?” Pennsylvania Association for Justice, Sofitel Hotel, Philadelphia, PA, March 29, 2012. (CLE for lawyers).

“Civil Gideon,” Panelist, Philadelphia Bar Association Bench Bar Conference, Atlantic City, NJ, October 14, 2011.

“Public Interest Careers in Constitutional Law,” Speaker, Drexel’s American Constitution Society, Drexel Law School, Philadelphia, PA, October 12, 2011.

“Civil Court Judicial Forum,” Faculty Presenter, National Business Institute (CLE for lawyers), Philadelphia, PA, April 15, 2011.

“Challenges, Strategies, and Pitfalls When Litigating Against the Pro Se Litigant,” Moderator & Presenter, Pennsylvania Bar Institute (CLE for lawyers), Philadelphia, PA, April 4, 2011.

Advanced Evidence, National Judicial College, Faculty Presenter to Judges from throughout the United States, San Francisco, May 23-27, 2010. (4-day CLE for judges and credit for judges pursuing master’s degree in judicial studies).

“Managing the Complicated Case,” Moderator, American College of Business Court Judges Annual Meeting, Chicago, IL, November 10, 2009

“Civil Court Judicial Forum,” Faculty Presenter, National Business Institute (CLE for lawyers), Philadelphia, PA, September 24, 2009.

“Landlord Tenant Mediation Program,” Faculty Presenter, Pennsylvania Bar Institute, Philadelphia, PA, September 21, 2009.

Advanced Evidence, National Judicial College, Faculty Presenter to Judges from throughout the United States, Orlando, FL, February 15-19, 2009. (4-day CLE for judges and credit for judges pursuing master’s degree in judicial studies).

“View from the Bench,” Philadelphia Bar Association Bench Bar Conference, Atlantic City, NJ, September 20, 2008. (CLE for lawyers).

“Civility in the Courtroom,” Philadelphia Bar Association’s Bench Bar Conference, Atlantic City, New Jersey. October 2013. (CLE for lawyers).

“What’s It Worth?”, Pennsylvania Association for Justice, Sofitel Hotel, Philadelphia, PA, March 14, 2008. (CLE for lawyers).

“Civility in the Courtroom and Beyond,” Philadelphia Bar Association State Civil Litigation & Young Lawyers Division CLE, Philadelphia, PA, November 28, 2007. (CLE for lawyers).

“Women in the Law,” Workshop Panel Presentation, Drexel University College of Law, Philadelphia, PA, October 15, 2007.

Advanced Evidence, National Judicial College, Faculty Presenter to Judges from throughout the United States, Reno, Nevada, October 1-4, 2007. (4-day CLE for judges and credit for judges pursuing master’s degree in judicial studies).

“Judicial Perspectives on Handling the Dog Bite Case”, Pennsylvania Bar Institute, Philadelphia, PA, March 16 & April 12, 2007. (CLE for lawyers)

“Judge’s Perspective on the Presentation of Evidence in 1311.1 Cases,” Philadelphia Bar Association’s Compulsory Arbitration Committee, Philadelphia, PA, March 13, 2007.

“Rule 1311 Cases—A Survivor’s Guide for the Bench,” Philadelphia Court of Common Pleas Judicial Education Presentation for Civil Judges, Philadelphia, PA, February 21, 2007.

“Arbitration Practice in Philadelphia County: A Survivor’s Guide”, Pennsylvania Bar Institute, Philadelphia, PA, December 7, 2006. (CLE for lawyers)

“The American Jury System”, WURD Radio talk show for Jury Appreciation Day, hosted by Eleanor Dezzi, Philadelphia, PA, May 4, 2006.

“Taking the Heat – The First Women Firefighters of New York City”, Panel Discussion at ITVS Community Cinema Film Screening of “Taking the Heat”, Philadelphia Community College, Philadelphia, PA March 21, 2006.

“Bench Trials,” Trial by Judge, The Lawyers’ Club of Philadelphia, Philadelphia, PA, July 28, 2005. (CLE for lawyers)

“Different Perspectives on Valuing the Case-Judicial Perspective”, What’s It Worth? Conference, Philadelphia Trial Lawyers Association, Philadelphia, PA, December 17, 2004. (CLE for lawyers)

“Legal Obligations, Reasonable Accommodations and Available Court Resources for Clients who are Deaf or Hard of Hearing,” Philadelphia Bar Association Bench Bar Conference, Atlantic City, NJ, November 5, 2004. (CLE for lawyers)

“Due Process Under the United States Constitution” and “Diversity Jurisdiction in the United States”, International Seminar on Due Procedures and Litigation Systems, National Judicial College of China, Urumqi, Xinjiang Province, China, August 22-24, 2004.

From: Joseph L. Messa Jr., Esq. jmessa@messalaw.com 
Subject: RE: Mediator Lisa Rau and International Academy of Mediators
Date: April 5, 2021 at 9:58 AM
To: Rob Daisley rob@daisleymediation.com



Sure Rob, Judge Rau is great! I strongly and unequivocally recommend her to anyone. If you need any further information please feel free to call me

From: Rob Daisley <rob@daisleymediation.com>
Sent: Monday, April 5, 2021 11:02 AM
To: Joseph L. Messa Jr., Esq. <jmessa@messalaw.com>
Subject: Mediator Lisa Rau and International Academy of Mediators

*p.s. 4/5/21 I am not sure if my original email from some weeks back made it through, so I am re-sending and would appreciate it if you confirm receipt.
Thanks!*

Hello Joe:

I am writing you as Membership Chair of the [International Academy of Mediators](#). Lisa Rau is being considered by our Board for membership in the IAM. Would you please be kind enough to email me regarding your experience with Lisa as a mediator? We want to be respectful of your time, and just a few words, including whether you have recommended Lisa as a mediator to other lawyers, clients or colleagues, would be most helpful. Thank you in advance for your consideration.

Regards,

Rob

Robert M. Daisley, Esq.

Certified Federal & Florida Circuit Civil Mediator

Membership Chair

Distinguished Fellow [International Academy of Mediators](#)



DAISLEY MEDIATION GROUP

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Phone: [813-835-7722](tel:813-835-7722) | Fax: [813-867-4936](tel:813-867-4936)

Email: rob@daisleymediation.com

[Website](#) | [vCard](#)

From: Kwass, David dkwass@smbb.com 
Subject: RE: Mediator Lisa Rau and International Academy of Mediators
Date: April 5, 2021 at 9:42 AM
To: Rob Daisley rob@daisleymediation.com

DK

Hi Rob. No, I have not received an email from you previously. I checked current inbox and deleted emails.

Judge Rau is an outstanding mediator. She is very well prepared for mediation sessions. She uses technology effectively as a tool for merging and separating out groups as needed. Her demeanor remains upbeat, neutral and professional at all times, no matter how late the hour. She is willing to go the distance, and spend over 12 hours in a mediation in order to see it through to completion. I will use her services and recommend her to others without any hesitation at all.

In my experience, many former judges do not make great mediators. They are too accustomed to the power and trappings of the bench. As judges, they have bought concessions in settlement conferences with force and implied threats, rather than intellect, wit and grace. Even when she was on the bench, and I participated in settlement conferences with her, Judge Rau was not that way. As a private mediator, without the power and trappings of the bench and the robe, Judge Rau is nevertheless effective, professional and successful. I really could not even offer suggestions if she were to ask how she could be better. In my mind, Judge Rau is already in the elite category of the very finest mediators in the country. I do not say this lightly, nor to curry favor with her. These are simply the facts.

My best,

David L. Kwass

Saltz Mongeluzzi & Bendesky P.C.
1650 Market Street, 52nd Floor
Philadelphia, PA 19103
Office: (215) 575-2978
Cell: (215) 518-0467

From: Rob Daisley [mailto:rob@daisleymediation.com]
Sent: Monday, April 05, 2021 11:03 AM
To: Kwass, David
Subject: Mediator Lisa Rau and International Academy of Mediators

CAUTION: This message originated outside of the SMBB.com email system. Do not click on links or open attachments unless you were expecting this email.

p.s. 4/5/21 I am not sure if my original email from some weeks back made it through, so I am re-sending and would appreciate it if you confirm receipt.
Thanks!
Hello David

From: **Paul C. Troy** ptroy@kanepugh.com
Subject: Judge Rau
Date: April 5, 2021 at 9:43 AM
To: rob@daisleymediation.com

PT

Dear Rob,

Thank you so much for asking me about Judge Lisa Rau. I am in my 30th year of practice and appeared before Judge Rau many times when she was on the Philadelphia Court of Common Pleas. Most specifically to your inquiry, I appeared before her in countless settlement conferences over the years.

Judge Rau is a born mediator. She treats both counsel and the parties with compassion, justifiably earns their trust, and thereby has a remarkable success rate in getting cases resolved. This was true when she was on the bench, and it remains true during her current practice as a full-time mediator.

I really can't recommend Judge Rau highly enough, and you can be assured that I do not write such letters lightly. I know that clients who have appeared before her previously in settlement conferences have years later asked me to set up a mediation with her because they remember the mediation from years earlier. Judge Rau is also willing to devote the time necessary to resolve a case. While most of my matters with her have settled on the same day, there have also been cases that resolved sometime later because of Judge Rau's persistent follow up with both sides. So yes, I have recommended Judge Rau to other lawyers, clients or colleagues, but it is perhaps most telling that over the years my clients have in turn recommended that I reach out to Judge Rau on a subsequent case because of the respect they have for her from the prior one.

If I can be of any further assistance, please do not hesitate to contact me. I unequivocally give Judge Rau my highest recommendation for the International Academy of Mediators.

Best regards.

Paul

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INTERNATIONAL ACADEMY OF MEDIATORS MEMBERSHIP CRITERIA

Overview

New IAM members will be admitted to membership in the Academy under the following guidelines:

- Membership is by **invitation only**
- Membership is limited to **professional commercial mediators** who are **well established and recognized** in their local or regional community as **leading mediators** in the field
- The IAM is dedicated to **inclusiveness** and **diversity** across a full spectrum
- The Membership and Recruiting Committees assist Academy members in identifying mediators who meet the criteria for invitation by the Board of Governors to join as **Fellows** or **Distinguished Fellows**

Criteria for Admission to Membership as Distinguished Fellow

Nominees for membership in the Academy in the **Distinguished Fellow** category must generally meet the following **minimum qualifications** with respect to **mediation experience**:

- in commercial mediation practice at least **5 years**, with corresponding certification for those mediators who practice in jurisdictions that have certifications for commercial mediation
- at least **a majority of their professional efforts** are dedicated to commercial mediation
- in developed markets, **must have worked at least 600 commercial mediation days**
- in emerging markets¹, must have worked at least **300 commercial mediation days**
- in undeveloped markets², must have worked at least **100 commercial mediation days**
- **mediation days** consist of **at least 4 hours** of work focused on **mediation of commercial disputes** (including teaching, training or facilitating as well as mediating disputes and excluding days spent mediating pro bono, small claims and domestic relations matters)
- **alternative mediator experience** may be considered provided it is **substantially equivalent** (participation in mediations as party or counsel is not considered mediator experience)

Criteria for Membership as Fellow

Nominees for membership in the Academy in the **Fellow** category must generally meet the following **minimum qualifications** with respect to **mediation experience**:

- in commercial mediation practice at least **3 years**, with corresponding certification for those mediators who practice in jurisdictions that have certifications for commercial mediation
- at least **a substantial proportion of their professional efforts** are dedicated to commercial mediation
- in developed markets, must have worked at least **300 commercial mediation days**
- in emerging markets, must have worked at least **150 commercial mediation days**
- in undeveloped markets, must have worked at least **50 commercial mediation days**

¹ “Emerging” markets are those areas or regions where relatively fewer commercial disputes are mediated, in contrast with developed markets where the majority of commercial disputes get referred to mediation, whether by courts, counsel or parties. Factors include: the extent to which mediation is mandatory, the length of time mediation has been in use, the types of disputes that go to mediation and the numbers of mediators who practice on a full or substantial-time basis.

² “Undeveloped” markets are those areas or regions where mediation is just beginning to be utilized and thus very few commercial disputes are mediated and very few mediators practice on a full or substantial-time basis.

- **mediation days** consist of **at least 4 hours** of work focused on **mediation of commercial disputes** (including teaching, training or facilitating as well as mediating disputes and excluding days spent mediating pro bono, small claims and domestic relations matters)
- **alternative mediator experience** may be considered provided it is **substantially equivalent** (participation in mediations as party or counsel is not considered mediator experience)

Membership Nomination Process

Invitations to join the Academy are issued only upon **approval** by the **Board of Governors** of a **Nomination** from a qualified **Sponsor** and **Co-sponsor**

- **Sponsors** must be **Distinguished Fellows** who have been **members** of the IAM **for at least two (2) years** or **who have attended at least four (4) conferences**
- **Nominations** are **submitted** to the Board of Governors **only from** qualified **Co-Sponsors** on a form that includes **attestations vouching** that the prospective new member is a ***pre-eminent distinguished or rising star mediator*** in their local community
- **Nominees for membership** are encouraged to **attend at least one live or virtual IAM conference** at the **invitation of a member** (any Fellow or Distinguished Fellow may invite with approval of the Recruiting Chair) before their Sponsors submit a Nomination on their behalf.
- **Mentees** in the Mentorship Program who have gained the **requisite experience** are encouraged to seek Sponsors for nomination as **Fellows**

Fellows who have gained the **requisite experience** are encouraged to seek Sponsors for nomination as **Distinguished Fellows**