



*(Please read Membership Criteria and on pages four and five before completing this application)*

1. Sponsor:
2. Co-sponsor:
3. Nominee Information Include the following: Name, Firm, Address, City, State/Province  
Zip/Postal, Country; Phone/Fax, and email

Andrea Hartmann-Piraudeau  
Consensus GmbH  
Königstrasse 40  
70173 Stuttgart  
+49 711 645 619 433  
Mobil: +49 151 11578659  
hartmann@consensus-group.de

4. **Description of Nominee's Practice** (include information regarding the market in which the Nominee practices, eg., whether courts mandate mediation and how frequently mediation is utilized in that market)

Andrea Hartmann-Piraudeau Managing Director of Consensus GmbH (www.consensus-group.de) in Germany. The company is a service provider for mediation and also trains mediators. The training is the first and only IMI certified training in Germany. The Consensus Group also owns the International Mediation Campus (www.im-campus.com), which offers mediation training worldwide. Andrea is a business mediator specialising in highly escalated conflicts in the workplace and in intercultural

5. Please attach the Nominee's current curriculum vitae, including mediation certifications, training, speaking, writing, teaching and training.

**6. IAM Conference Attendance**

Please list the place and date of all IAM Conferences attended by the Nominee:

I attended the IAM online conference 2020.

7. **IAM Members Known.** Please identify any IAM members the Nominee knows

Diego Faleck, Martin Hauser; Tat Lim, William Wood

**8. Mediation Experience**

a. How many years has the Nominee served as mediator for compensation in commercial disputes?

b. How many days has the Nominee served as a mediator for compensation in commercial disputes?

i. In the past 12 months

ii. In the past 3 years

iii. in the Nominee's career

*(Commercial disputes do not include residential landlord/tenant or dissolution of marriage matters. A day is at least 4-6 hours or more, including preparation time.)*

c. Please attach a description of any other mediation-related experience that the Nominee considers to be relevant to this nomination for membership (eg., mediation training, teaching, presiding over settlement conferences as a judge or magistrate, etc.).

**9. References**

Please list three references whom the Sponsors have contacted and submit summaries of each reference's comments along with this form. References should be counsel, parties, or party representatives with whom the Nominee has worked in a mediation session in the past year.

Name/Address/Phone/Email

Name/Address/Phone/Email

Name/Address/Phone/Email

**10. Background**

Has the Nominee ever been convicted of or are charges pending regarding a violation of any criminal law (other than minor traffic offenses), ethical, code of conduct, or disciplinary rules of any state government or provincial agency, bar association or private or public professional entity?

If yes, please explain status and/or resolution in an attachment.

**Nominee Affirmation**

The undersigned Nominee affirms and verifies that he or she has read and understands the information provided herein, and that the information is true and complete to the best of his or her knowledge, information and belief. Nominee also confirms that he or she understands this submission does not create any obligation on the part of the International Academy of Mediators to admit me as a member. If granted, membership is subject to the conditions of the IAM By-laws and Constitution, including but not limited to dues and conference attendance requirements.

Andrea Hartmann-Piraudeau 04.03.2021

**Nominee's Signature/Date**

**Sponsors' Affirmations**

We the undersigned sponsor and co-sponsor of this Nomination, affirm that based on our personal knowledge and review of at least three professional references, the Nominee meets all the qualifications for membership in the IAM and accordingly, we are pleased to nominate Andrea Hartmann-Piraudeau to become a Fellow/Distinguished Fellow (circle one) of the IAM immediately upon approval of this Nomination by the Board of Governors. (Please attach any additional comments regarding this Nomination that you believe will be helpful to the Board in reviewing the Nomination)

**Sponsor's Signature/Date**

 March 11/21

**Co-sponsor's Signature/Date**



# Andrea Hartmann-Piraudeau

CEO CONSENSUS

## Profile

Dr. Andrea Hartmann-Piraudeau is the managing director of CONSENSUS. She is a international conflict mediator.

## Employment History

### CEO, Consensus GmbH, Stuttgart, Munich, Berlin, Hamburg

JANUARY 2014 — PRESENT

CONSENSUS offers companies a range of services for conflict resolution, organization, and leadership development. Andrea Hartmann-Piraudeau is the founder and CEO of this company.

Selected projects:

- Consensus Campus as internationally certified training for mediators [www.consensus-campus.de](http://www.consensus-campus.de)
- International Campus. Live online training programme for international mediators [www.im-campus.com](http://www.im-campus.com)
- Peace Mediation Project with the German Foreign Office, the Berghof Foundation, and the Tehran Peace Museum in Iran
- Leading an EU Erasmus project to develop an EU curriculum with a focus on intercultural differences.

### CEO, Hartmannkommunikation, Stuttgart

JUNE 2010 — JUNE 2014

Business mediation (focus: in-house mediation and intercultural mediation), negotiation management (focus: ministries and institutions) and communication consulting (areas: crisis communication, process development, conflict management)

### Manager, We are Europe, Mannheim, Stuttgart

JUNE 2003 — JUNE 2010

Europe-wide and national project coordination, project financing, as well as preparation of concepts and feasibility studies in the field of education and communication.

Interim management of Delticom AG International team of programmers and e-commerce experts. Development of a 3D e-commerce software. (3 years)

### Project manager/ manager of studies, University Mannheim (POP AK), Mannheim

JUNE 2003 — JUNE 2008

- Consultant in the conception and preparation phase of the study course for popular music at the Popakademie Baden-Württemberg in Mannheim in cooperation with the Ministry of State Baden-Württemberg
- Course management and curriculum development
- Conception and application for several EU/national and foundation projects
- Advisor to the EU Presidency on Youth and the EU

## Details

015111578659

[hartmann@consensus-group.de](mailto:hartmann@consensus-group.de)

## Skills

Leadership

Mediation and Negotiation

Training and Facilitation

Intercultural Communication

## Languages

German

English

French

Italian

## Links

[Professional profile](#)

[International Mediatorprofile](#)

[Consensus Campus](#)

[Consensus Group](#)

[International Mediator Campus](#)

### **Journalist, RTL, Pro 7, RPR, Cologne, Munich, Mannheim**

JUNE 2020 — JUNE 2020

- Freelance editor and reporter for TV RTL and Pro 7. News magazine
- Freelance journalist for RPR (radio) Editorial work and assumption of organizational responsibility in the On Air/ Off Air division.

### **Project assistant, CMR**

JANUARY 2020 — JUNE 2000

Freelancer and project assistant at the Market and Media Analysis Institute CMR (Mannheim) - Department of Media and Reception Analysis (Radio/ Television/ Print)

### **Nurse Assistant, Ludolf Krehl Klinik, Heidelberg**

JUNE 2020 — JUNE 2020

Nurse assistant in the intensive care unit of the internal medicine (Ludolf-Krehl- Klinik, Heidelberg)

## **Education**

### **phd, University Hohenheim, Stuttgart**

JANUARY 2016 — NOVEMBER 2019

Doctorate at the Faculty of Economics and Social Sciences. Title of the thesis: Cooperation or Confrontation. The impact of commitment, empowerment, emotions and criticism in negotiation and mediation

### **Master, University of Hagen, Hagen**

JUNE 2012 — JANUARY 2010

Part-time studies at the Fernuni Hagen (Faculty of Law), Master of Mediation. Focus on business and peer mediation.

### **Master, University of Mannheim, Mannheim**

JUNE 2002 — JUNE 1998

Studies of linguistics (focus conversation analysis), sociology, communication, and media sciences (focus: reception research)

## **Courses**

### **Coaching for mediators, Consensus**

NOVEMBER 2019 — MARCH 2020

### **European Diplomacy, Institute of Diplomacy**

NOVEMBER 2020 — DECEMBER 2020

### **International leadership, Bocconi University**

JANUARY 2019 — JUNE 2019

### **Hypnosis techniques, STIFF**

OCTOBER 2018 — NOVEMBER 2018

### **Techniques for high escalated conflicts, Mediation erleben e.v.**

FEBRUARY 2018 — FEBRUARY 2018

## Publication and Research

**Mediatoren in der Hauptrolle- Mediation verstehen und aktiv steuern,**  
**Springer, ISBN978-3-658-31037-0**

SEPTEMBER 2020

**Kooperation oder Konfrontation? Die Wirkung von Commitment,  
Empowerment, Emotion und Kritik in Verhandlung und Mediation,**  
**<http://opus.uni-hohenheim.de/volltexte/2019/1667/index.html>**

NOVEMBER 2019

**Die Konfliktspirale, will be published Jun 2021, by Springer**

JUNE 2021

**Research on differences of mediation within the EU, EU Erasmus**

SEPTEMBER 2020 — PRESENT

## Extra-curricular activities

**Refugee work voluntary, Stuttgart**

SEPTEMBER 2017 — SEPTEMBER 2019

**School mediation, Stuttgart**

JANUARY 2012 — SEPTEMBER 2019

**Mentoring at IMI, university, and others, international**

JANUARY 2018 — PRESENT

Dear Jeffrey,

Thank you for reaching out to me.

I know Andrea since several years as we meet every year during the ICC Competition and Mediation Week where Angela acts as a judge and mediator.

She has recently created the International Mediator Campus, <https://im-campus.com>, an online international Mediation and ADR training centre.

Andrea was trained in negotiation and received her Master degree in Mediation 11 years ago.

Besides her scholar activities – she is undertaking a PhD and does research – she is the Managing director of the Consensus Group, <https://consensus-group.de/en/>, where she mediates and trains people from Munich, Hamburg, Stuttgart and Berlin.

I enclose the signed Nomination form and am pleased to nominate Andrea to become a Fellow of the IAM upon approval of this Nomination by the Board of Governors.

Warmest regards,

**claudio amar**  
**mediator**

Dear Mr Hand,

I am very happy to comply with your request and give an opinion on Dr Andrea Hartmann-Piraudeau.

In my work, I focus very strongly on company law issues on the one hand and on accompanying legislative processes at EU level and in Germany on the other. I have known Dr Hartmann-Piraudeau for many years as one of the most experienced and empathetic business mediators in Germany. I have been able to experience her work as a mediator in numerous constellations. She regularly succeeds in working out the interests of the parties very clearly and bringing the dispute to a solution that is seen as fair, appropriate and sustainable by all parties involved. I have therefore been happy to recommend her to other colleagues as well.

I am also deeply impressed by her commitment to quality assurance and further training. With regular collegial supervision with other business mediators, she makes a valuable contribution to establishing mediation as a high-quality solution tool. As spiritus rector of the Consensus Mediation Campus, she is one of the central and highly respected figures in the training of business mediators in Germany. The step to also offer high-quality and practice-oriented international mediation training internationally with the International Mediator Campus once again underlines her position as one of the central personalities.

I congratulate the International Academy of Mediators for considering Dr Hartmann-Piraudeau for membership and I am sure that she will enrich the work of the Academy.

Kind regards

Peter

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## **International Mediation Institute**

Hi Andrea Hartmann-Piraudeau, You've received a new 5 star review from Imke Wulfmeyer!

Here is the review content:

This Feedback Digest is based on three feedback forms from different mediations taking place between 2018 and 2019.

Dr. Hartmann-Piraudeau has been rated at Performance Level 5 by all parties for whom she has acted as a mediator. Without exception, the parties would recommend Dr. Hartmann-Piraudeau as a mediator. Likewise, all parties who experienced her as a mediator would be willing to appoint her again. The costs of the mediation were generally reported as reasonable. An outstandingly high degree of satisfaction was reported by all parties. There have not been any negative comments concerning her performance as a mediator. All of the described mediations resulted in a resolution that was considered mutually beneficial by the parties involved.

All parties perceived Dr. Hartmann-Piraudeau as a very helpful and competent mediator.

She guided the parties through the mediation process with confidence and never seemed entangled in the conflict. The balance between the parties' own contributions and impulses from her side was emphasized as particularly pleasant. Her ability to

concentrate and her quick reaction to the verbal and non-verbal communication of the parties was highly praised.

Her warm and at the same time sensitive manner was especially emphasized. She succeeded in meeting all people with empathy without ever giving up the necessary professional distance. The parties were impressed by the ease with which she established good contact with all parties to the conflict. She conveyed the feeling of acceptance to all parties involved and created space for the joint development of a solution.

Dr. Hartmann-Piraudeau was highly appreciated for successfully mediating conflicts in larger groups, such as an inheritance dispute between various family members or a controversial teambuilding process involving about 20 people.

The parties emphasized that Dr. Hartmann-Piraudeau left plenty of room for emotions as well as for solutions. She succeeded in ensuring a safe environment with mutual respect among the parties. This way, the parties reportedly felt encouraged to be very open with their feelings.

Dr. Hartmann-Piraudeau's intercultural competence was hailed as a key strength. Her ability to respond to different cultural backgrounds in a sensitive and respectful manner obviously enabled her to create mutual understanding for the cultural divergence of an international project team.

<https://www.imimmediation.org/member/andrea-hartmann-piraudeau/?profiletab=reviews>

Thank you!

The International Mediation Institute Team

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