

INTERNATIONAL ACADEMY OF MEDIATORS A NON-PROFIT ORGANIZATION OF PROFESSIONALS NOMINATION FORM

(Please read Membership Criteria and on pages four and five before completing this application) Chuck Doran 1. Sponsor: 2. Co-sponsor: Rob Daislev 3. Nominee Information Include the following: Name, Firm, Address, City, State/Province Zip/Postal, Country; Phone/Fax, and email Federico Antich, Studio dell'Avvocato Antich, Via Padre Reginaldo Giuliani n. 261/A, ZIP Code 50141 Firenze, Italia, Tel/Fax 055.452049 - email avvfa@icloud.com 4. Description of Nominee's Practice (include information regarding the market in which the Nominee practices, eg., whether courts mandate mediation and how frequently mediation is utilized in that market) Federico Antich is a Graduate of the University of Firenze, School of Law. After attending courses at Harvard Law School (PIL, '98, PON '10) UC Berkeley, UC Davis, King's College, earned an LLM in US and Global Business Law at Suffolk University Law School ('14) Mr. Antich is a practicing Attorney (Avvocato) in Italy since 1997, Founder of Studio Idell'Avvocato Antich in Firenze and is currently admitted to plead before Italy's Please attach the Nominee's current curriculum vitae, including mediation certifications, training, speaking, writing, teaching and training. **IAM Conference Attendance** Please list the place and date of all IAM Conferences attended by the Nominee: IAM Virtual Conference, May 2020 7. IAM Members Known. Please identify any IAM members the Nominee knows [In alphabetical order] Orit Asnin, Chuck Doran, Dwight Golann, Martin Hauser, Jeremy Lack, Tat Lim, Eileen Carroll, Thomas Stipanowich, John Sturrock, Mercedes Tarrazon.

International Academy of Mediators Nomination Form Page 2 of 5

 8. Mediation Experience a. How many years has the Nominee served as mediator for compensation in commercial disputes? 		
b. How many days has the Nominee served as a mediator for compensation in commercial disputes? i. In the past 12 months		
c. Please attach a description of any other mediation-related experience that the Nominee considers to be relevant to this nomination for membership (eg., mediation training, teaching, presiding over settlement conferences as a judge or magistrate, etc.).		
9. References Please list three references whom the Sponsors have contacted and submit summaries of each reference's comments along with this form. References should be counsel, parties, or party representatives with whom the Nominee has worked in a mediation session in the past year.		
Avvocato Davide Milan - milan@studioeulex.eu - multi million euro contractual		
Name/Address/Phone/Email		
Avvocato Antonio Di Monte - infodimonte@virgilio.it - ICC Mediation (two joint		
Name/Address/Phone/Email		
Avvocato Andrea Tonerini - a.tonerini@tiscali.it - Multi-party Construction		
Name/Address/Phone/Email		
10. Background Has the Nominee ever been convicted of or are charges pending regarding a violation of any criminal law (other than minor traffic offenses), ethical, code of conduct, or disciplinary rules of any state government or provincial agency, bar association or private or public professional entity? NO If yes, please explain status and/or resolution in an attachment.		

International Academy of Mediators Nomination Form Page 3 of 5

Nominee Affirmation

The undersigned Nominee affirms and verifies that he or she has read and understands the information provided herein, and that the information is true and complete to the best of his or her knowledge, information and belief. Nominee also confirms that he or she understands this submission does not create any obligation on the part of the International Academy of Mediators to admit me as a member. If granted, membership is subject to the conditions of the IAM By-laws and Constitution, including but not limited to dues and conference attendance requirements.

Federico Antich, 18 May 2020	
Nominee's Signature/Date	
signed - Federico Antich	

Sponsors' Affirmations

We the undersigned sponsor and co-sponsor of this Nomination, affirm that based on our personal knowledge and review of at least three professional references, the Nominee meets all the qualifications for membership in the IAM and accordingly, we are pleased to nominate Federico Antich to become a Fellow/Distinguished Fellow (circle one) of the IAM immediately upon approval of this Nomination by the Board of Governors. (Please attach any additional comments regarding this Nomination that you believe will be helpful to the Board in reviewing the Nomination)

Sponsor's Signature/Date

Ge-sponsor's Signature/Date

Federico Antich References

Dear Mr Doran,

I hope all is well for you.

I met Mr Federico Antich many years ago and I always thought very highly of him as a colleague and lawyer ever since.

At the same time, I had the chance to appreciate him both as President of the CEM, the Centre de Médiation de l'Europe de la Méditerranée et du Moyen Orient - an european conciliation body - and as a mediator, as we both took part in two important procedures. Regarding the first one I was appointed as Secretary, whereas in the second one I represented one of the parties of the litigation.

In said first procedure, in the 2011, Mr Federico Antich personally set out the conciliation proposal and such aggreement was accepted by the applicant part of the dispute, thus this became one of the first cases in Italy in which such settlement occurred.

In the italian panorama Mr Antich stands out, too, for his competence as educator authorized by the Ministry of Justice, regarding both theoretical and pratical aspect. I attended two of the courses where he lectured, and I greatly appreciated his skill and experience on mediation.

Do not hesitate to ask me more information and clarification.

Best regards
Davide Milan



Passaggio Gaudenzio n. 7 - 35131 Padova Tel. +39 049 8209095; Fax. +39 049 656450 milan@studioeulex.eu - www.studioeulex.eu

Questa e-mail e i documenti allegati sono rivolti unicamente al destinatario cui sono indirizzati e contengono informazioni riservate, confidenziali e in ogni caso protette dalla divulgazione. Sono vietati la comunicazione, la diffusione e ogni altro uso di questa e-mail e dei suoi allegati in mancanza di autorizzazione del destinatario. Se avete ricevuto questa e-mail per errore vogliate cancellarla assieme a ogni documento allegato e cortesemente avvisarci al più presto via e-mail all'indirizzo: studio@studioeulex.eu.

This e-mail and any documents attached are intended only for the addressee and contain information that is privileged, confidential or otherwise protected from disclosure. Any communication, diffusion and any other use of this e-mail or of the information herein by anyone other than the intended addressee is strictly prohibited. If you have received this e-mail by mistake, please delete it with any documents attached and notify us immediately by e-mail at the address: studio@studioeulex.eu.

Dear Chuck Doran.

the lawyer Antich is an excellent professional and an excellent mediator. Educated and capable of reaching mediation agreements with the parties.

Best regards.

Avv. Andrea Tonerini

From Dwight Golann's colleague:

Chuck,

I checked with two people I trained 20 years ago and have been very active in Italian mediation.

Leo D'Urso, head of the ADR Center of Rome, did not know Federico Antich. Maurizio Di Rocco, who practices near Venice and is active in a nonprofit ADR provider organization, does not know him either. But Federico does have experience and credentials as set out below. Not sure what to say....

Dwight

From: Maurizio Di Rocco < dirocco@iusdir.com >

Sent: Thursday, May 21, 2020 5:36 AM **To:** Dwight Golann dgolann@suffolk.edu>

Subject: Re: A question

Dwight,

I'll report what I learned about Federico Antich.

He is a lawyer and mediator registered with the Mediation Body of the Florence Chamber of Commerce, prior to Legislative Decree no. 28/10.

From a short research I understand that Antich is a member (or accredited fellow) of a various range of intitutions, as IBLC, CILS, IBA, CEDR, CIArb

Antich is also an IMI accredited mediator and a member of the Mediation Center of Europe, of the Mediterranean and of the Middle Est (CEM), an entity that is connected to the European Arbitration Chamber founded by prof. Rubino Sammartano. (By my personal opinion, in light of some sporadic collaboration that I also had with this institution, The European Arbitration Chamber is an institution with a high-sounding name but not of great substance).

In his city, however, Antich does not appear to collaborate or be accredited with the Forensic Mediation Body, which is the largest mediation body in Florence. This suggests that he's not so active at local or national level, but rather at international level, at least in terms of formal accreditations.

The same impression is also obtained in relation to his role as teacher in mediation: years ago he certainly has been a theacher on mediation, but now he seems to no longer play this role, at least in Italy.

This is what I can tell you

My best

Maurizio



RESUME

Federico Antich

Born in Milan on March 20, 1966, resident in Florence, Italy, with legal practice located at Via Padre Reginaldo Giuliani n. 261/A
Tel. and Fax +39 055.452049 - email avvfa@icloud.com

-STUDIES COMPLETED -

- 1992: Graduated in Law, University of Florence, thesis in Comparative Private Law on *Medical Malpractice* in Italy and the USA;
- 1992-1994: two years of professional forensic practice, at the firm of Avv. (Attorney) Massimo Cesaroni in Florence; passed the exam for the qualification to exercise the profession of Attorney at the first attempt;
- 1993-1994: trainee in international commercial contracts, Concord/ Nuexco, London, UK; as Assistant to the International Sales Manager of an American company, I participated in the drafting, negotiation and execution of international trade agreements, *Joint Ventures Countertrade* operations and contributed to the study and research into power generation data;
- 1994: Training course on international corporate organization, organized by the S.I.O.I. (*Società Italiana per l'Organizzazione Internazionale*, Italian Society for International Organization) in collaboration with the University and the Chamber of Commerce of Florence;
- 1997: "Orientation in USA Law", UC Davis e UC Berkeley (Boalt Hall), California, USA, part of the "Licentiate in international transactions involving the United States" program. The Course offered an overview of the North American Legal System by examining the issues of greatest interest from a comparative point of view with respect to the Systems of Civil Law Countries;
- 1997-1998: Biennial course "International politics from an interdisciplinary perspective", organized by the Forum for the Problems of Peace and War, with the sponsorship of the Faculties of Economics and Commerce, Letters and Philosophy and Political Sciences of the University of Florence and recognition by the Ministry of Foreign Affairs (Preparatory course for access to diplomatic careers);
- 1998: 30th *Program of Instruction for Lawyers*, Harvard Law School, Massachusetts, USA. Main themes dealt with: International Trade Law,

International Arbitration, Relationship between scientific know-how and law;

- 2000: 3rd Annual International Commercial Law Seminar, Cologne, Germany, part of the Program "Licentiate in international transactions involving the United States"; Course organized by the University of California Berkeley and Davis campuses Joint programs of the School of Law, in collaboration with the University of Cologne and the German Forensic Order (DAV). The course aimed to identify and resolve the main legal issues that the Civil Attorney faces in offering advice to business operations in the USA;
- 2001: Rotary International Group Study Exchange (G.S.E.): As a Rotary Foundation scholarship winner, I spent four weeks as guest of Rotary District 5260, California, USA, attending numerous local community events as Rotary Ambassador for Peace and as official representative of Rotary District 2070 at Club meetings, as well as at the District Congress;
- 2001-2002: Reader in the Postgraduate Diploma in European Community Law, King's College, London, UK;
- 2003: Course "Structuring an International Joint Venture", UC Davis, California, USA, part of the "Licentiate in international transactions involving the United States" program;
- 2005: Certificate in US Law and Legal Methods, Suffolk University Law School, Boston, Massachusetts, USA;
- 2010: *Program on Negotiation for Senior Executives*, Harvard Law School, Cambridge, Massachusetts, USA.;
- 2014: Master of Laws LLM in US and Global Business Law, Suffolk University Law School in Boston, Massachusetts, USA;

- SPECIFIC TRAINING IN CONCILIATION -

- 1999: 1st Training course for Conciliators at Chamber of Commerce Florence (Teacher: Avv. (Attorney) Ana Uzqueda);
- 2000: Advanced course in conciliation/mediation techniques, Chamber of Commerce Milan, Italy (supervisor Prof. Dwight Golann, Harvard Law School);
- 2002: Advanced training course for Conciliators, Chamber of Commerce Florence;

- 2003: Refresher seminar for Conciliators "Facilitative and evaluative conciliation: national and international experience compared" organized by the University of Florence with the sponsorship of the Bologna Equilibrium Association, Chamber of Commerce Florence and the National and International Arbitration Chamber of Milan;
- 2004: "Making and Saving Deals in the Global Business Environment", Rome, Course organized by Hamline University, USA, in collaboration with ADR Center.
- 2005: 1st Course "International Arbitration" organized by the Chamber of Commerce Florence and the National and International Arbitration Chamber of Milan;
- 2005: Refresher course for accredited Conciliators, organized by the Chamber of Commerce Florence;
- 2006: Professionalizing course for environmental mediators, organized by the cultural association Attuttambiente with the patronage of the Municipality of Florence and the Undergraduate Degree Course in Peace Sciences of the University of Pisa, Italy;
- 2006: Training Module Advanced Course: "Refresher on European Union and national regulations and techniques of interest analysis and formulation of negotiating alternatives" organized by the Chamber of Commerce of Piacenza, Italy in collaboration with the Bologna Equilibrium & Conflict Resolution Association;
- 2007: Seminar "Conciliation in civil and commercial law: operating procedures and contractual clauses", Florence;
- 2007: Specialist training course for Conciliators in corporate matters, organized in Florence by ISDACI, as an accredited Training Body in corporate matters pursuant to Ministerial Decree 222/2004;
- 2008: Conference "Preventive Technical Consultancy as a conciliation tool", Florence;
- 2008: Seminar "Conciliation: the European Directive on cross-border mediation and internal regulatory developments", Florence;
- 2008: Seminar "Arbitration and conciliation clauses: Editorial Techniques", Florence;
- 2008: Seminar "Arbitration and Conciliation, Seminar for freelance professionals and corporate attorneys", Florence;

- 2009: Seminar "Communication and negotiation: techniques and dynamics for conflict management", at the Social Sciences Centre of the University of Florence;
- 2009: Course "What arbitration for international contracts? Legislative analyses and business problems", at the site of the Association of Chartered Accountants and Accounting Experts of Florence;
- 2009: Course "Consumer Protection" 2nd Ed., Florence;
- 2009: Training seminar: "Guarantees in the local communications system: functions delegated to the Corecoms (Regional Communications Committees)", Rome, Communications Regulation Authority (AGCom);
- 2010: *Deploying the power of the Mediator*, Advanced Refresher Seminar for Mediators, CEDR (Centre for Effective Dispute Resolution), London, UK;
- 2010: Conference "Conciliation delegated by the courts" ("Nausicaa Project"), Florence;
- 2010: Seminar "Mediation aimed at conciliation: the application of Decree Law no. 28 of March 4, 2010" held in Florence;
- 2010: Seminar "Unfair terms in consumer contracts and control by the Chambers of Commerce", Florence;
- 2010: Conference "Mediation: Mediator Attorney and Defense Attorney, Information and Training", Rome, Italy;
- 2010: Seminar "Mediation: The attorney in the procedure, Regulatory and Operational Aspects", Rome;
- 2011: European Conference on Cross Border Mediation, organized in Florence by the International Mediation Alliance with the support of the European Commission;
- 2011: Chartered Institute of Arbitrators "4th Mediation Symposium", London;
- 2011: Conference "New scenarios for solutions in international disputes Arbitration and International Mediation", Florence May 27, 2011;
- 2012: Refresher course for mediators (18 hours), ILA-WKI, Arezzo, Italy, October 11 and 12, 2012;

- 2012: *Judges in ADR*, Research, comparison and training on "delegated conciliation" for EU civil magistrates, Aula Magna, Supreme Court, Rome;
- 2014: Refresher course (8 hours) on regulations, law and ethics. "*The Attorney as mediator and the Attorney in mediation*" Palazzo di Giustizia in Savona, July 19. 2014;
- 2014: Refresher course for mediators (18 hours), CEAM, Florence, December 11, 12 and 13, 2014;
- 2015: Conference "Civil and commercial mediation after TAR (Regional Administrative Court) Lazio January 23, 2015: first reflections on the implications and prospects for operators" Florence February 23, 2015;
- 2015: Conference "The mandatory attempt at conciliation in the field of telecommunications" Corecom Tuscany, Florence March 26, 2015;
- 2015: Conference "Dispute resolution in the area of telecoms and the role of IT technologies" Corecom Toscana, Florence March 27, 2015;
- 2015: Conference "Mediation: an effective tool. How Mediation can produce results in international disputes" organized by Chamber of Commerce Florence, Florence International Mediation Chamber and IMI, Palazzo Vecchio, Salone dei Cinquecento, Florence 29 May 2015;
- 2015: International Mediation Institute (IMI) Day, International Chamber of Commerce (ICC) Paris, France, November 9, 2015;
- 2015: 6th Annual International Mediation Conference, International Chamber of Commerce (ICC) Paris, November 10, 2015;
- 2016: Specialist course "Psychological Mediation and Mediation Advocacy Course" organized by the International Bar Association; I passed the final examination for accreditation as a Mediation Advocate at IMI; London, October 27-29, 2016;

- TRAINING AS A MEDIATION TRAINER -

- 2010: *Train the Trainer Institute*, Mediation Works Inc., Boston, Massachusetts, USA;
- 2011: Conference "Alternative Dispute Resolution Models in China and Western Countries Practice", organized by the Sant'Anna High School

- of Pisa, Italy and by the LIDER-LAB, Pisa, November 25 and 26, 2011 (Trainers Refresher 13 hours);
- 2012: "CEDR Train The Trainer Programme", Training Course for Trainers of Civil and Commercial Mediation, organized by CEDR London under the auspices of the European Commission in collaboration with the Italian CEAM Delegation, held in Florence on February 27, 28 and 29, 2012;
- 2012: "CIArb Training for Trainers Course", Training Course for Trainers in International Arbitration, organized by the European Branch of the Chartered Institute of Arbitrators in London and Amsterdam, October 6, 2012;
- 2013: "CEDR International Trainers Network", Refresher Workshop for Civil and Commercial Mediation Trainers, London, May 13, 14 and 15, 2013;
- 2013: Refresher course for Trainers (12 hours), CEAM University of Roma Tre, Rome, July 18 and 19, 2013;
- 2015: Refresher course for qualified Trainers, with Gary Friedman (16 hours), Foundation of Chartered Accountants and Accounting Experts of Florence, September 23 and 24, 2015;
- 2015: "CEDR International Trainers Network", Refresher Workshop for Civil and Commercial Mediation Trainers, London, November 11 and 12, 2015;
- 2017: Participation in the Workshop "The extrajudicial resolution of consumer disputes. EU regulations: the Italian experience" and at the conference "Global Pound Conference Shaping the future of Dispute Resolution and improving Access to Justice" organized by the Chamber of Commerce of Florence, June 8-9, 2017 (12 hours);
- 2017: Participation in the Seminar "Management of intercultural relations: a fundamental skill in a world dominated by conflict" held in Florence on July 24, 2017 (4 hours);
- 2017: "CEDR International Trainers Network", Refresher Workshop for Civil and Commercial Mediation Trainers, London, October 31 and November 1, 2017;
- 2018: Participation in the cycle of training encounters organized at Corecom Lazio by the Mediation Centre for Europe, the Mediterranean and 'd' 'ddle East (CEM) May 4-June 1, 2018 (12 hours);

• 2018: Participation in the Conference "Mediation and Law. Another way forward" organized by the Department of Legal Studies of the University of Florence and held in Florence on September 27, 2018 (4.5 hours);

- PROFESSIONAL EXPERIENCE -

- Attorney registered with the Bar Council of Florence; Counsel at Supreme Court and Higher Courts;
- Since January 1997 I have practiced as an Attorney in Florence. I take care of the interests of natural and legal persons, both Italian and foreign, dealing with judicial and extrajudicial litigation, commercial contracts and company law, both domestically and internationally; I have been appointed by the Florence Courts as an Attorney for bankruptcy proceedings;
- I have participated as an Attorney or as an arbitrator for one of the parties in ad hoc arbitration proceedings concerning contractual and corporate disputes;
- Professional conciliator since 1999;
- Conciliator appointed by Corecom Tuscany; Conciliator registered at the Chambers of Commerce of Florence and Prato and on the Single List for subcontracting held by Unioncamere Nazionale; I have held over 5,000 conciliation meetings in C2B and B2B disputes;
- Conciliator accredited to the *Centre for Effective Dispute Resolution* (CEDR) of London;
- EQP Registered Mediator at the International Mediation Institute (IMI);
- IMI Mediation Advocate;
- IBA Co-Chair Mediation Committee;
- Accredited FIMC (Florence International Mediation Chamber) Mediator;
- Designated ICC Mediator;
- Designated Conciliator at the *Italy-China Business Mediation Center* in Milan;
- Environmental mediator registered with the Municipality of Pisa;
- Member of the Advisory Board for Mediation and Conciliation of the Bar Council of Florence;
- Chairman of the Italian Delegation of the *Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient* Registered with the Ministry of Justice under No. 206 of the bodies empowered to carry out mediation and under No. 166 of the training institutions;

- Founding Member and Member of the Scientific Committee of the National Association of Professional Mediators (Italy);
- I am accredited to the Ministry of Justice as Mediator, Scientific Manager, Theoretical and Practical Trainer for various Conciliation Bodies and Training Institutions pursuant to Decree Law 28/2010;
- Member of *Drafting Committee D Settlement agreement; Termination of mediation proceedings* in charge of drafting the *IBA Rules for Investor-State Mediation*, adopted by the Board of the *International Bar Association* (IBA) on October 4, 2012;
- Collaborator for Italy in the *Doing Business Measuring Business Regulations* Project carried out annually by the *International Finance Corporation* and the *World Bank*;
- Since 2014 Global Law Experts Practice Award, SME Alternative Dispute Resolution Law Firm of the Year in Italy;
- Observer, on behalf of the *International Mediation Institute* (IMI) of the work of the Working Group on Mediation of the European Commission for the Efficiency of Justice (CEPEJ-GT Med) of the Council of Europe;
- As an Expert and Translator in English, I have been enrolled since 1998 in the Register of Technical Advisers of the Courts of Florence (Registration No. 6595) with specialization in foreign laws; appointed by the Courts of Florence and Prato as Translator and Interpreter for the English language and Expert pursuant to art. 14 Law 05.31.1995 no. 218 (Reform of the Italian system of private international law); in May 2004 I testified, as an Expert in Italian law, in civil proceedings before the *Superior Court of Bergen County*, New Jersey, USA, concerning the recognition of an Italian judgment;
- Working knowledge of personal computers (main applications for Windows XP/Vista/7 and Mac OS X) and the Internet. Italian: mother tongue. English proficiency, common and specialist (legal), spoken and written (B.E.C. 2; C.A.E.);

- ACTIVITIES AS AN ADR TRAINER -

• As a theoretical and practical Trainer enrolled in the Mediation Centre of Europe, the Mediterranean and the Middle East, since 2011 I have organized and regularly conduct training and refresher courses in the field of civil and commercial mediation and ADR, including courses aimed at Attorneys-Mediators and, in collaboration with public bodies and universities, at Trainers in mediation;

- as part of the Scholarship program "Interdisciplinary Training in Mediation Through Rotarian Experts (IT Med 3)" promoted by Rotary Club Firenze Est, in 2015 I designed and implemented an integrated training course in conflict mediation, aimed at young students and graduates, comprising both 50 hours of classroom activities, including theoretical lessons, simulations in which students took part and a final theoretical and practical exam according to the current ministerial regulations, providing confidence- and capacity-building experience, as well as a subsequent traineeship in the field; the program went into a second edition in February and March 2019 and again in spring 2020;
- "Basic and biennial refresher course for Attorney-mediators", organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient for the Savona Bar Council and held in Savona on September 30 and October 1 and 2, 2019, including 15+8 hours of lessons on conciliation and ADR tools, as well as on the role and functions of the conciliator according to the specifications of the CNF (National Forensic Council);
- "Basic and biennial refresher course for Attorney-mediators", organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient for the Savona Bar Council and held in Savona on June 15 and 16, 2018, including 18 hours of lessons on conciliation and ADR tools, as well as on the role and functions of the conciliator according to the specifications of the CNF;
- "Basic and biennial refresher course for Attorney-mediators", organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient for the Savona Bar Council and held in Savona on October 27 and 28, 2017, including 18 hours of lessons on conciliation and ADR tools, as well as on the role and functions of the conciliator according to the specifications of the CNF;
- "Biennial refresher course for mediators", organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient and held in Florence on December 11-13, 2014, including 18 hours of lessons on conciliation and ADR tools, on the role and functions of the conciliator with exercises and simulations in which the students took part;
- as part of the "Mandatory refresher course for Trainers in mediation", organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient and held at the University of Roma Tre in Rome on July 18 and 19, 2013, including 8 hours of lessons on: updating on the recent legislation on mediation; the Trainer's experience, the level of competence and optimal Trainer:Students ratio; the essential topics of the training course with particular reference to practical skills; the methodology for the transmission of knowledge and know-how as well as the quality of training; and the use of checks on student understanding;

- as part of the "Course on the Art of Negotiation", organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient and held in Milan on June 18, 2013, I held a 1-hour lecture on negotiation techniques and the role of legal advisers in mediation;
- as part of the "Specialist course for mediators in condominiums", organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient and held in Milan on May 16, 2013, I held a 1-hour lesson on conciliation in condominium matters;
- "Biennial refresher course for mediators", organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient and held in Florence on November 9 and 10, 2012. I held 18 hours of lessons on conciliation and ADR tools, and on the role and functions of the conciliator with exercises and simulations in which the students took part;
- at the Faculty of Economics and Commerce of the University of Florence, on May 9, 2012, I gave a 1-hour lecture entitled: "The extrajudicial settlement of disputes in Bankruptcy: the role of Mediation";
- as part of the training course "The professional Mediator and new alternative dispute resolution techniques" organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient in collaboration with ICOTEA CAT S.r.l. (accredited training body pursuant to Decree Law 28/2010) on March 18 and 19, 2011 in Modica (RG) I held 10 hours of lessons on conciliation and ADR tools, as well as on the role and functions of the conciliator, with exercises and simulations in which the students took part;
- as part of the training course "The Mediator and new alternative dispute resolution techniques" organized by the Centre de Médiation de l'Europe, de la Méditerranée et du Moyen Orient in collaboration with Immediata ADR (accredited training body pursuant to Decree Law 28/2010), on February 24, 2011 at the Padua Bar Association I held a 2-hour lesson on conciliation and ADR tools, and on the role, functions and ethics of the conciliator;
- Also in the context of training pursuant to Decree Law 28/2010 and Ministerial Decree 180/2010, in the years 2011 and 2012 I carried out on behalf of various accredited training bodies, including ILA - Istituto del Lodo Arbitrale - in collaboration with W.K.I., lectures, both theoretical and practical, and entire courses, including the final evaluation, for several hundred hours in total;
- for the Chamber of Commerce (CoC), Prato, I conducted a refresher course for CoC-accredited Conciliators on new regulations on conciliation and the effective use of questioning in mediation and with simulations of practical cases, held in October and November 2010 (24 hours in total);

- at the Faculty of Law of the University of Siena School of Specialization for the Legal Professions, on October 1, 2010 I held a 5-hour lesson on "conciliation/mediation in the commercial field" (contract teaching);
- for the Chamber of Commerce, Florence, I carried out a refresher workshop for Chamber of Commerce-accredited Conciliators on the effective use of questioning in conciliation and with simulations of practical cases, held on two separate occasions, in June and September 2010 (8 hours each);
- in December 2009, on behalf of the Chamber of Commerce of Florence, I served as assessor of conciliators;
- on behalf of the European Court of Arbitration, I held an 8-hour lesson on conciliation in the context of the Preliminary Course on assisted conciliation, held in Milan on March 17, 2009;
- in 2008 I co-curated the educational organization and participated in a training unit of the 1st Course of improvement and specialization "Conciliation as a conflict resolution technique" at the Faculty of Law of the University of Florence (contract teaching);
- in 2007 I co-curated the educational organization and participated in a training unit of the 1st and 2nd Courses of improvement and specialization "Conciliation as a conflict resolution technique" at the Faculty of Law of the University of Florence (contract teaching);
- in 2006 I was a contract teacher of ADR Theory and Techniques at the Faculty of Law of the University of Florence, as part of the Professionalizing Module for ADT Technical Experts;
- On behalf of the Attuttambiente Association I undertook a teaching assignment in Environmental Law within the course for Environmental Educators held in Pisa from October 20 to December 15, 2006;
- as part of the National Week of Conciliation Services of Chambers of Commerce, on October 26, 2005 I played the role of Conciliator in the simulation "Conciliation in Action" organized by the Chamber of Commerce of Florence, from which a video/DVD was produced;
- on behalf of the Observatory on Justice of Florence, on January 20, 2005 I simulated a conciliation procedure in the context of a meeting held at the site of the Attorneys' Union of Florence;
- in November 2004 I taught the Basic Course for Conciliators, organized by the Chamber of Commerce of Florence;
- in March 2004 I was a lecturer on the 1st Introductory Course on Conciliation, organized by the A.N.A.C.I. (National Association of Condominium Administrators) Section of Padua, Italy in collaboration

with the Bologna Equilibrium & Conflict Resolution Association;

- in February 2004 I taught the 1st Introductory Course on arbitration and alternative dispute resolution procedures, organized by the aforementioned Chamber of Commerce on behalf of the Board of Surveyors of Florence;
- in May 2003 I taught the 1st Introductory Course on arbitration and alternative dispute resolution procedures, organized by the aforementioned Chamber of Commerce on behalf of the Board of Bookkeepers of Florence;
- Member of the Permanent Study and Training Group on extrajudicial dispute settlement tools set up by the Florence Chamber of Commerce;

- SPEAKING ASSIGNMENTS AND OTHER INTERVENTIONS AT SEMINARS AND CONFERENCES –

- Guest speaker at the annual meeting of the *Louisiana Association of Defense Counsel* on the theme: "Managing car accident losses in Italy through Negotiation and Litigation", Florence, 1998;
- Guest speaker at the inaugural Conference of the *International Institute of Forensic Studies* of *Monash University* in Victoria, Australia, on the theme: "Expert Evidence: Causation, Proof & Presentation", Prato, Italy, 2002;
- Speaker on the topic "Recent developments in Italian Law: an alternation of alternatives in dispute resolution?" at The Law, The Lawyer and Alternative Dispute Resolution Conference organized by the Center for International Legal Studies, Heidelberg, Germany 2003;
- National Reporter at the A.I.J.A. International Congress, Family Law Commission, on the theme "Get my money, Get my Child: Evidence Management for Private Clients", Naples, Italy, 2004;
- on 1 December 2004, I spoke as an international law Attorney on a television broadcast of RAI Utile in Italy on the subject of environmental conflict resolution;
- Speaker at the Conference "Conciliation for business: another way of resolving conflicts", University of Florence, June 6, 2007;
- Speaker on the theme "Developments in Mediation in Italy" at the 5th Biennial Congress on Arbitration and Mediation, organized by the Center for International Legal Studies, Salzburg, Austria, 2008;
- Speaker on the topic "The structure of Mediation proceedings" at the 2nd MED-MID Forum "International Arbitration, Mediation and The Art of

- Speaker on the theme "International environmental protection From Stockholm to Kyoto and beyond" at the Rotary-Rotaract Forum "The Kyoto Protocol: new perspectives in the light of the latest political and economic developments", organized by Rotary International, District 2070, Sovicille (SI Province, Italy), March 13-15, 2009;
- Speaker on the theme "Opportunities offered by conciliation for the resolution of cross-border disputes" at the Seminar "Conciliation in the management of international commercial disputes", organized by the Chamber of Commerce of Florence, 2009;
- Speaker at the Seminar on International Trade Law, organized by the Iranian Central Bar Association in collaboration with the Center for International Legal Studies, Azad University, Tehran, Iran, 2009;
- Guest speaker at the annual meeting of the *International Association of Medical Equipment Remarketers and Servicers* (IAMERS) on the theme: "Solving Business Disputes in Italy: to gladiate or to mediate?", Rome, 2009;
- I organized and directed the international Conference "Doing business in a downturn economy: conflict avoidance and dispute resolution strategies for private and public players" held at the Auditorium of the Regional Council of Tuscany, Florence, October 2, 2009;
- I participated in the Simulation-show of a conciliation meeting, organized by Unioncamere in collaboration with ISDACI at the 1st Hall of Justice, Rimini, December 5 and 6, 2009;
- Speaker at the Conference "Mediation of disputes in economic matters", University of Roma 3, Rome, 2010;
- Speaker at the 50th-anniversary conference celebrating the founding of the European Arbitration Court "Arbitration and Mediation in the Mediterranean Area", Senate of the Republic, Palazzo Giustiniani, Rome, 2010;
- Speaker on the theme "Use of Mandatory Mediation Clauses: the case of Italy" at the 6th Biennial Congress on Arbitration and Mediation, organized by the Center for International Legal Studies, Salzburg, Austria, 2010;
- Speaker on the theme "The "heart" of Mediation: separating people from the problem, helping them to find effective and lasting alternative solutions to conflict" at the Conference "Mediation: new perspectives", Lucca, Italy 2010;
- Speaker on the topic "Access to Justice in Italy and Mandatory Mediation

Statutory Provisions: Is the third wave gaining a new momentum?" at the International Congress "Conflict Studies: The New Generation of Ideas" organized by the University of Massachusetts, Boston, October 22-23, 2010;

- Speaker at the Seminar on Mediation, organized by the European Court of Arbitration under the auspices of the Bar Council of Modica, Italy, held in Modica on October 30, 2010;
- Speaker at the Seminar on Mediation, organized by the European Court of Arbitration under the auspices of the Bar Council of Reggio Emilia, Italy and held at the Aula Magna of the University of Modena and Reggio Emilia on December 7, 2010;
- Speaker at the Seminar "The new civil and commercial mediation. The role of professionals and the figure of the expert" organized by the Order of Engineers of the Province of Agrigento, Italy on April 12, 2011;
- Speaker at the Seminar "The new civil and commercial mediation. The role of professionals and the figure of the expert" organized by the Board of Surveyors and Graduate Surveyors of the Province of Agrigento on May 6, 2011;
- Speaker on the theme "MEDIATOR: QUO VADIS? Transnational trends in Mediation, as they can be observed in Italy, with some comparative reflections with the USA and elsewhere" at the 7th Biennial Congress on Arbitration and Mediation, organized by the Center for International Legal Studies, Salzburg, Austria, 2012;
- Speaker on the topic "The Enforcement of Mediated Settlement Agreements within the EU: An Overview" at the Annual Conference of the International Bar Association, Session on "How to enforce internationally through court proceedings a settlement agreement achieved through mediation" Boston, October 9, 2013;
- Speaker on the theme "Should Mediation Be Mandatory? A Comparative overview in Civil and Common Law" at the 7th MED-MID Forum, Annual Mediterranean and Middle East Conference, Rome, November 15, 2013;
- Speaker at the Conference "Civil and commercial mediation after TAR (Regional Administrative Court) Lazio January 23, 2015: first reflections on the implications & prospects for operators" Florence February 23, 2015;
- Speaker on the topic "Mediating Italian style: Dos and Don'ts when handling out of Court disputes and settlements in the 'Belpaese" at the GGI Italian Business Summit, Florence, May 29, 2015;

• Speaker on the theme "The new EU Directive on Enforcement of

Settlement Agreements" at the Symposium on International Mediation and ADR, organized by the Center for International Legal Studies, Salzburg, Austria, June 12, 2015;

- Speaker at the conference "Marathon of Civil and Commercial Mediation" on the subject "Recent Rulings of Judges in the field of civil and commercial mediation" organized by AR-Net at the Hotel Villa Morgagni, Rome, July 2, 2015;
- Speaker and Organizer of the Workshop "Extrajudicial resolution of consumer disputes. European Union legislation and the Italian experience" organized, within the framework of the Global Pound Conference, by Chamber of Commerce Florence in collaboration with the European University Institute (EUI) at the Palagio di Parte Guelfa, Florence, June 8, 2017;
- Speaker on the topic "Compulsory Mediation in Italy: Six Characters in search of an Author" at the Conference "Compulsory Mediation in the Civil Courts: Opportunity or Threat?" organized by the Academic Committee of the Civil Mediation Council, held in London on October 13, 2017;
- Speaker on the topic "The results achieved so far in the field of civil mediation and the difficulties currently encountered in recourse to the mediation procedure" at the First Conference on Arbitration and Mediation, organized by the European Court of Arbitration in collaboration with the Association of Italian Lawyers under the patronage of the Bar Council of Palermo, held in the Aula Magna of the Court of Appeal of Palermo, on October 20, 2017;
- Speaker on the theme "Advantages of recourse to Mediation followed if needed by Arbitration" at the 11th MED-MID Forum, Annual Mediterranean and Middle East Conference, Milan, 6-7 November 2017;
- Co-Chair and Moderator of the Session "*Mediating consumer disputes:* new frontiers in technology" within the framework of the Annual Conference of the International Bar Association (IBA) held in Rome on October 7-12, 2018;
- Speaker on the topic "Recognition of the relevant guidelines" at the Conference "Pros and cons of delegated mediation The Italian way to multidoors justice?", organized by the European Centre for Arbitration and Mediation (Strasbourg, France) under the patronage of the Bar Council of Milan, held at the Gualdoni Conference Room, Courts of Milan, on September 20, 2018;
- Online Panelist at the Session "Electronic mediation and the use of technology in dispute resolution" within the framework of the Annual Conference of the International Bar Association (IBA) held in Seoul,

South Korea on September 22-27, 2019;

• Speaker at the international Forum "Mediation as the basis for intercultural dialogue" held in Bertinoro, Italy on October 24-25, 2019;

- PUBLICATIONS -

- "Succession of rules over time, European Union law and Italian-style harmonization", note to the Court of Appeal, Florence, 11.12.99, in Il Foro Toscano, II, 2, Ipsoa, 2000;
- For the legal Portal Ambientediritto.it, as Head of the Section on international environmental law I published: "Origin and evolution of international environmental law. Towards global environmental governance";
- "Notes on conciliation: areas of application, types, models, techniques, part one" Lulu Author, 2010;
- "Notes on conciliation: areas of application, types, models, techniques, part two" Lulu Author, 2010;
- "Access to Justice in Italy and Mandatory Mediation Statutory Provisions: Is the third wave gaining a new momentum? "in Proceedings of the International Conference "Conflict Studies: The New Generation of ideas" University of Massachusetts, Boston, 2010

(available at: http://www.umb.edu/editor_uploads/images/mgs_conflictres/2010_DisRes_Conference_Proceedings.pdf);

- "The power of attorney to represent the Client in mediation", in N. Soldati
 P. Thiella, "Guide to civil and commercial mediation", Chap. 10, Il Sole 24 Ore, 2011, p. 61: previously published as "The Mandate
 A full power of attorney for the representative", in Guide to Law, Il Sole 24 Ore, Dossier on Mediation, 4, May 2010, 56;
- "The head of the mediation body: role and functions" in AR Net (part of) "The parties to mediation" Studies series, E-book, Index, Modena, 2012;
- "The ethics of the conciliator", in A. De Matteis, (part of), "Civil and commercial mediation. Points for reflection", CELT, Piacenza, 2012, 55;
- "Mandatory mediation and process after C. Cost. 2012/272: the double life of a misunderstood oxymoron" note to Court of Varese, sect. I, ruling of January 11, 2013 (external judge G. Buffone), in *Il Foro Padano*, publisher Fabrizio Serra, Pisa Rome, 2014 I;
- "For a responsible and effective use of the attorney in mediation", in Bari economy and culture Quarterly Review of the Chamber of Commerce of Bari, Year IV, No. 3, July-September 2014, 45;

- "Enforcing the Mediated Settlement and the need for an appropriate legal framework. Some reflections from within the EU and beyond" in Transnational Dispute Management, TDM 6, 2015 <u>www.transnational-dispute-management.com</u>; later published in M. Roth, M. Geistlinger, Yearbook of International Arbitration and ADR, Vol. IV, NWV, 2017, 325;
- "Types of Mediation" in "Security and Social Sciences", bk. 1, Franco Angeli Edizioni, Bologna, 2017, 29;
- "The extension of the contractor's liability for ruin and defects of immovable property and the application criticalities of the Jura novit Curia principle". (Note to the Supreme Court, Section II Civil, Ruling no. 1208 of January 18, 2017) in "Quarterly Review of Contracts" bk. 4, publisher Maggioli, Santarcangelo di Romagna (RN Province, Italy), 2017, 1023;
- "Time to ride the tide! Finding fertile ground for widespread application of mediation in the 'Belpaese'" in M. Roth, M. Geistlinger, Yearbook of International Arbitration and ADR, Vol. VI, NWV, 2019, 229;
- "Again on the correct allocation of the burden of activating mandatory mediation in proceedings opposing a payment order. Looking for alternatives to the current dichotomy." Note to Court of Turin, sect. I, ruling no. 5308/2017 filed on November 7, 2017 (ext. judge E. Di Capua), in *Il Foro Padano*, publisher Fabrizio Serra, Pisa Rome, 4, 2018, 572;
- "Application findings regarding the liability of the seller-builder in the action pursuant to art. 1669 of the Italian Civil Code by the buyer of the property". (Note to the Court of Milan, Sect. VII, Ruling no. 1306 of February 8, 2019) in "Quarterly Review of Contracts" publisher Maggioli, Santarcangelo di Romagna (RN Province) 2019;
- "Assuring Flexibility and Quality in Mediation Training: The Emergence of a Common Regulatory Framework" in C. Campbell (Gen. Ed.) The Comparative Law Yearbook of International Business, vol. 41a, Kluwer Law International, 2020, 207